



ACS TECHNOLOGY LIMITED

Presentation - 2024

Created by
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COMPANY PROFILE

ACS Technologies Ltd., established in 1980 by IT experts from IBM, Bell Labs, IIM, and ECIL, has 40 years of experience providing IT services, including analytics, automation, big data, and cloud solutions. Serving sectors like government, corporate, and academia, its clientele includes APGENCO, Bharat Electronics, and BSNL. The company remains at the forefront of the evolving IT industry.

Altius Investech
Pre IPO | Private Equity



MANAGEMENT



Ashok Buddharaju

**Chairman &
Managing Director**

- Engineering graduate in Computer Sciences
- 30 years in IT; led large teams at Wipro and Brigade



Prabhakara Rao Alokam

**Chartered Accountant
and CFO**

- 20 years in finance and industry
- Promoter for an IT/ITES firm
- Industry Expertise: Agro-based seeds, bulk drugs, large-scale dairy industries



Anitha Alokam

Director

- Expertise in Administration and HR management

KNOWLEDGE SOLUTION

- **Athena Smart Analytics & IoTIQ:** Smart city IoT solutions for transport, energy, surveillance, and home automation.
- **Learning Management & DARMS:** Scalable e-learning and secure document management systems.

BUSINESS SOLUTION

- **Hospitality & Visitor Management:** Cloud PMS with IoT for efficiency and automated visitor flow management.
- **Helpdesk & HRMS:** Integrated tools for issue tracking, recruitment, and employee management.

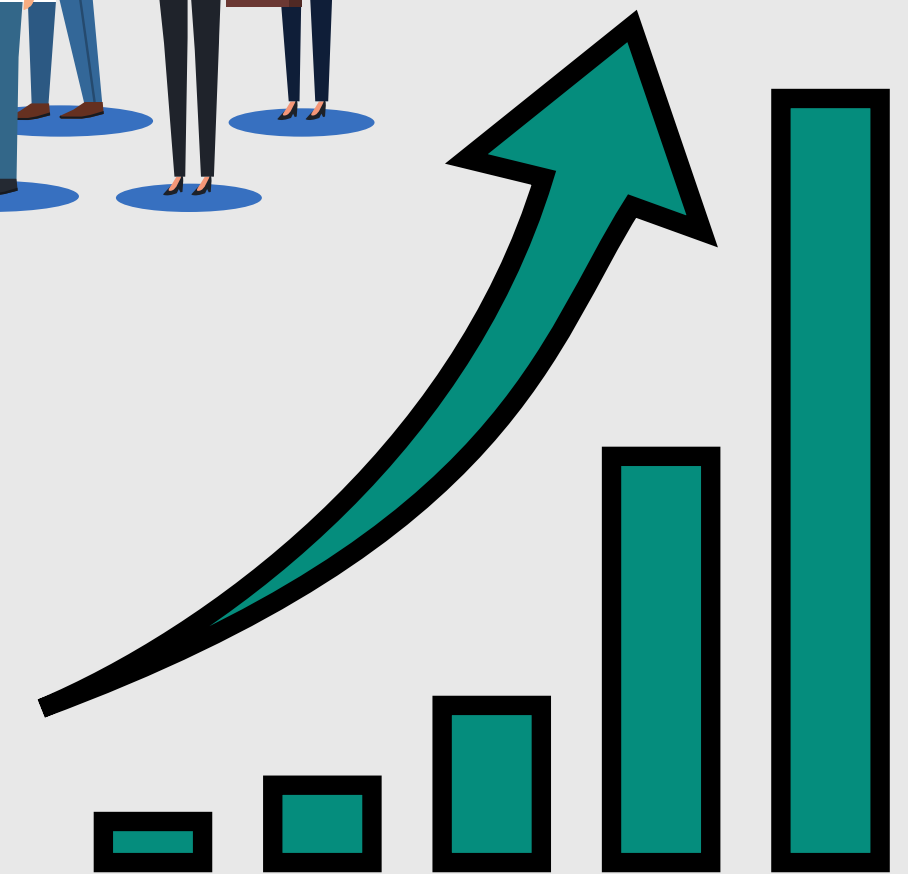
TECHNOLOGY

- **OneThing Cloud:** Cloud storage for easy data access without using phone space.
- **Key Features & Benefits:** Fast downloads, secure encrypted storage, photo backups, and blockchain rewards.

INDIA'S IT & BPM SECTOR: GROWTH AND IMPACT



- Contribution: 7.5% of GDP in FY23, projected to reach 10% by 2025.
- Revenue: US\$ 245 billion in FY23, expected to hit US\$ 350 billion by 2026.
- Software Industry: On track for US\$ 100 billion by 2025.
- IT Exports: US\$ 194 billion in FY23.
- Employment: 5.4 million workers, with 2.9 lakh new jobs added.
- Growth Drivers: Digital adoption, government initiatives, and investments in cloud, AI, and digital technologies.
- Future Outlook: Potential service exports of US\$ 1 trillion by 2030.



ACS TECHNOLOGIES: MAJOR MILESTONES AND FUTURE VENTURES (AUGUST 2024)

- **Revenue & IP Goals:** ACS Technologies aims to double revenue and develop IP.
- **AI & IoT:** Completed AI software for Defence; new IoT platform nearing Alpha Testing.
- **Major Contracts:** Secured Defence cybersecurity order and a Rs 40-50 Crore Smart Streetlighting contract.
- **Listing:** Finalizing share credit for BSE listing; trading date announcement pending.



KEY CLIENTS



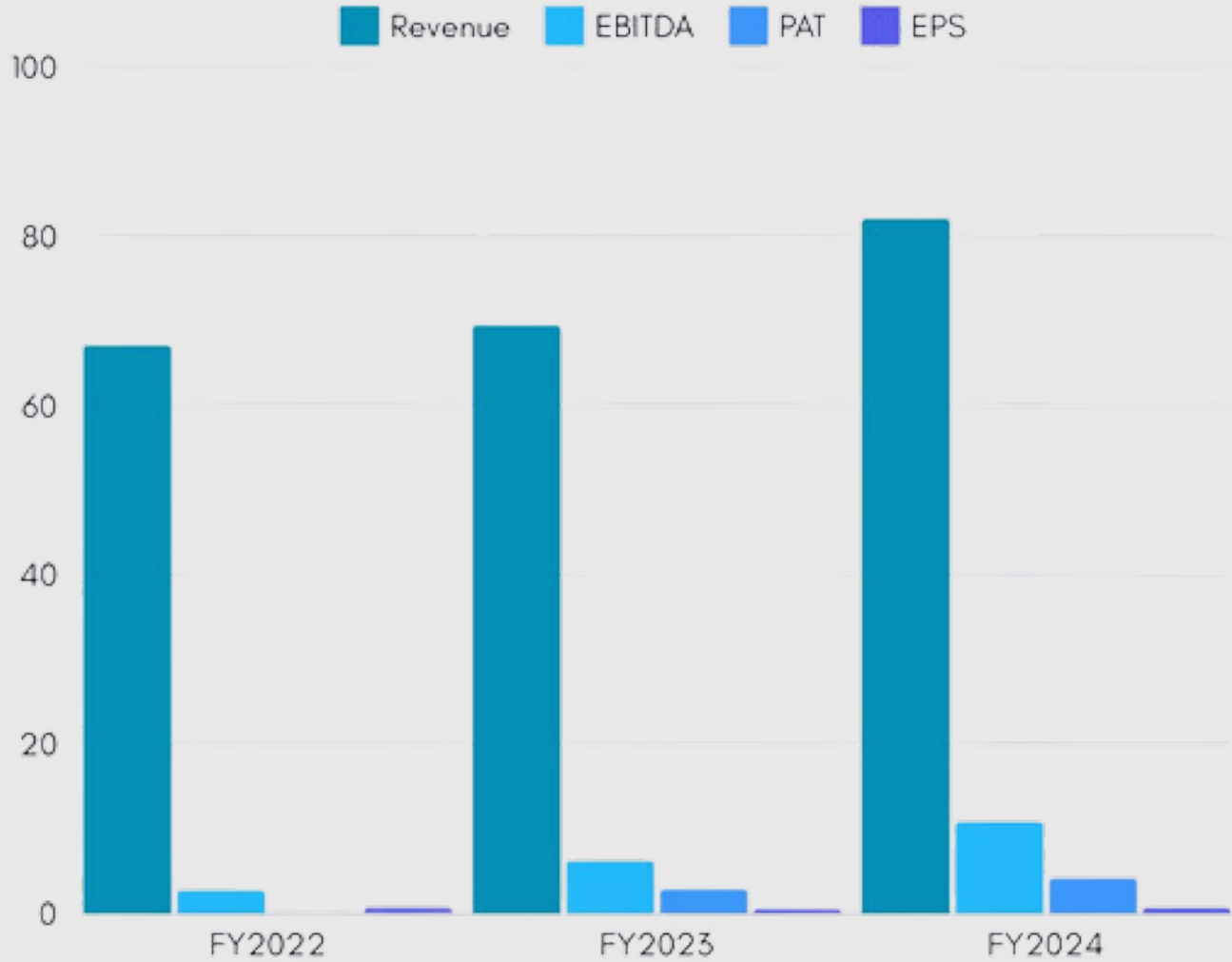
FINANCIAL HIGHLIGHTS

₹ in crores

Particulars	FY 2024	FY 2023
Net Revenue	82	70
EBITDA	11	6
Profit After Tax	4.23	2.90
EPS	0.74	0.61
Profit Margin	5%	4%



Financial Highlights of ACS Technologies Ltd



Peer Comparision



Particulars	ACS Technologies	Coforge Ltd	Affle India Ltd	Cyient Ltd
Revenue	82 cr.	9,240 cr.	1,900 cr.	7,213 cr.
PAT	4.23 cr.	835.6 cr	297 cr.	703 cr.
EPS	0.7	129.5	2.1	61.7
EBITDA	11 cr.	1489 cr.	9366 cr.	1301 cr.
Share price (August,2024)	45	6,330	1,620	1,999
MCAP	251 cr.	42,239 cr.	22,742 cr.	22181 cr.
P/E Ratio	60.81	55.1	71.60	31.7
P/S Ratio	3.06	4.57	11.97	3.08
P/B Ratio	3.22	2.54	52.62	5.2
Book value per share	14	587	178	384

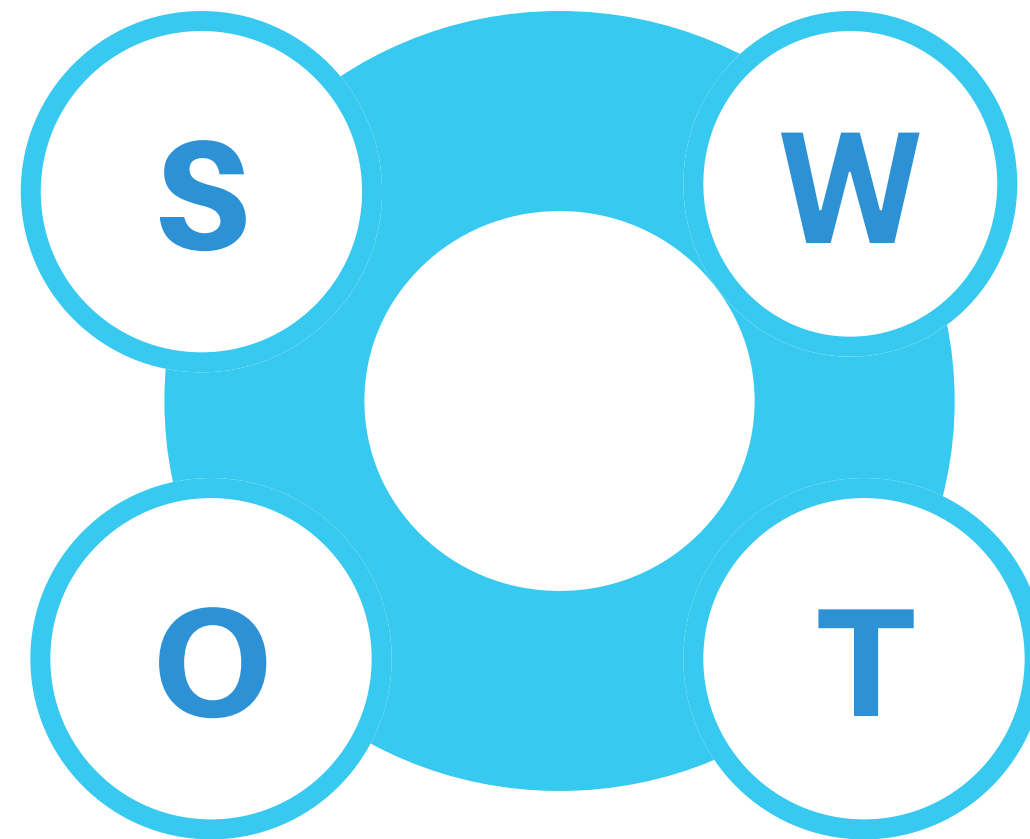


STRENGTHS

- **Market Reach & Retention**
- **Partnerships & Expertise**

OPPORTUNITIES

- **ICT Growth**
- **Expanding opportunities in IoT and smart cities.**
- **Strong defense ties and swift market adaptation.**



WEAKNESSES

- **High Capital**
- **Sales Delays**
- **Limited Reach**

THREATS

- **Slow Tenders**
- **New Competitors.**
- **Market Fragmentation.**

Disclaimer

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THANK YOU

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