

ASK
Investment
Managers

ASK INVESTMENT MANAGERS

ASK Investment Managers Limited (AIML)



- Incorporation Year: 2004
- Headquarters: Mumbai, Maharashtra

Business Overview: ASK Investment Managers Limited (AIML) is a leading player in the asset and wealth management sector, catering to High Net-Worth Individuals (HNI) and Ultra High Net-Worth Individuals (UHNI) in India. As part of the ASK Group, AIML provides a wide range of wealth management solutions tailored to the unique financial needs of its clientele.

It provides,



Singular focus on listed Indian equities



Purely discretionary investment management



Focus on mindset alignment and philosophy match during client selection



OVERVIEW

₹34,000 Cr

**Healthy (AUM)
Growth**

ASK Investment Managers has an impressive AUM of ₹34,000 Cr, demonstrating strong financial health and capacity for investment.

20,000

Diverse Client Base

The firm has successfully served over 20,000 clients, showcasing its ability to cater to a wide range of investment needs.

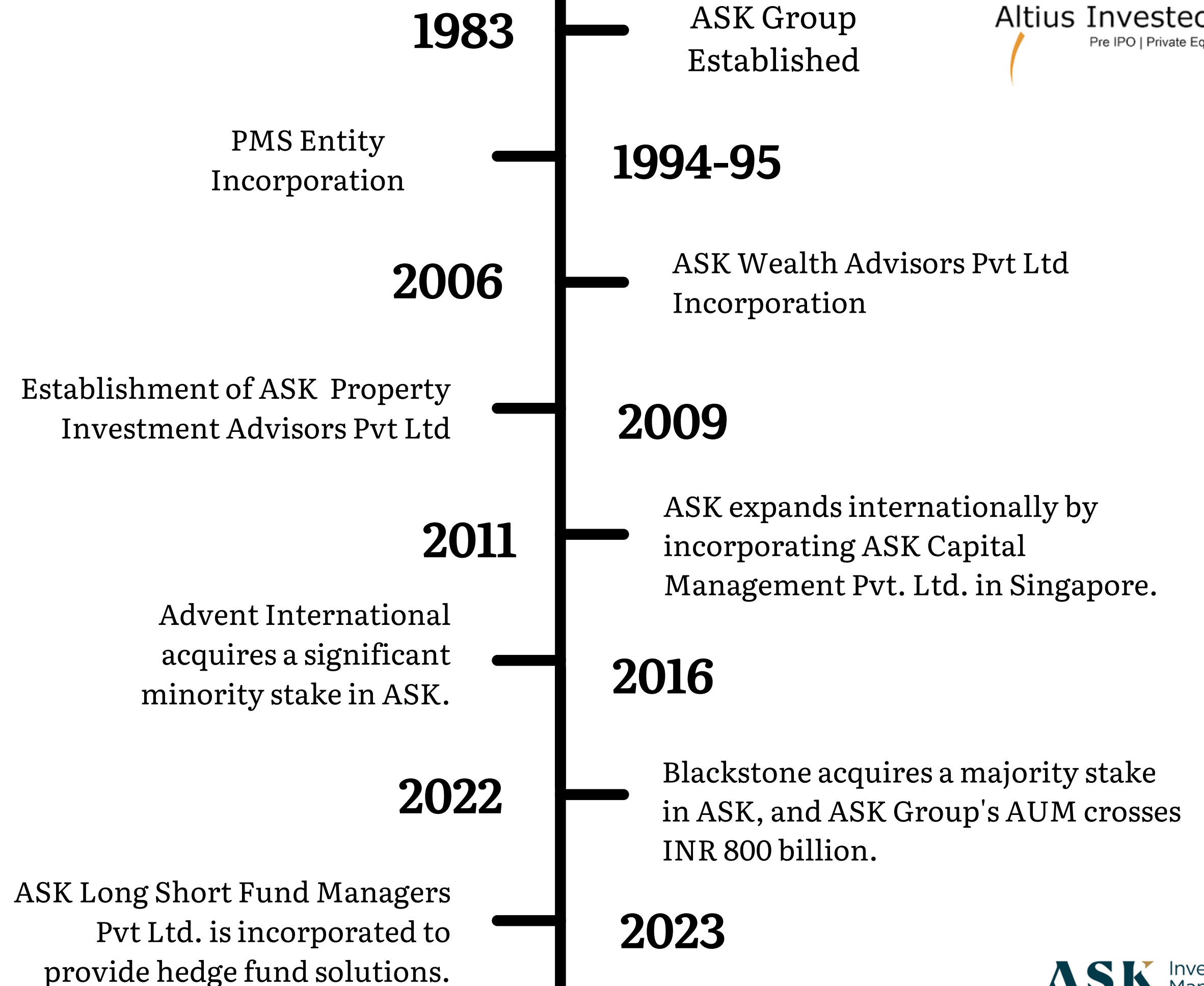
29

**Extensive Industry
Experience**

With 29 years of experience, ASK Investment Managers is well-equipped with knowledge and expertise in the investment landscape.

HISTORICAL MILESTONE

Key developments in the
evolution of ASK Investment
Managers



Management Team



Asit Kotecha

Owner



Bharat Shah

Whole-time
Director



Sameer Kotecha

Founder &
Chairman

Projected AUM Growth

**₹43.64 lakh crore
by 2028**

The Portfolio Management Services (PMS) and Alternative Investment Funds (AIF) sectors in India are expected to reach an AUM of ₹43.64 lakh crore by 2028, driven by increased investor awareness and robust economic growth.

Industry CAGR

**26% over the past five
years**

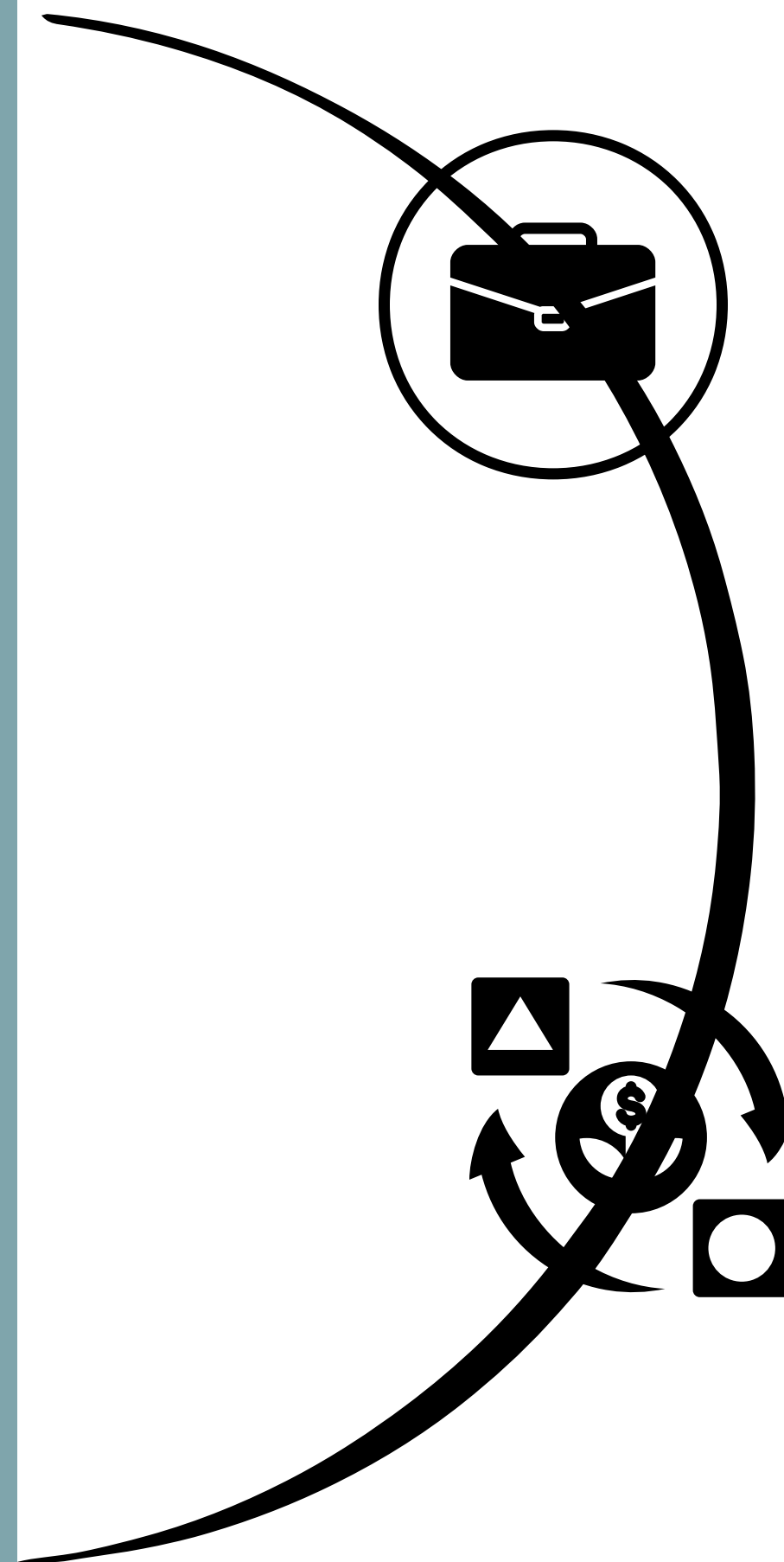
The industry's CAGR of 26% over the past five years indicates its rapid growth, outpacing mutual funds and highlighting its potential for diversification and higher returns.

INDUSTRY OVERVIEW

Growth of Portfolio Management
Services and Alternative
Investment Funds in India

PRODUCT PORTFOLIO OVERVIEW

Explore the diverse investment
options offered by ASK Investment
Managers



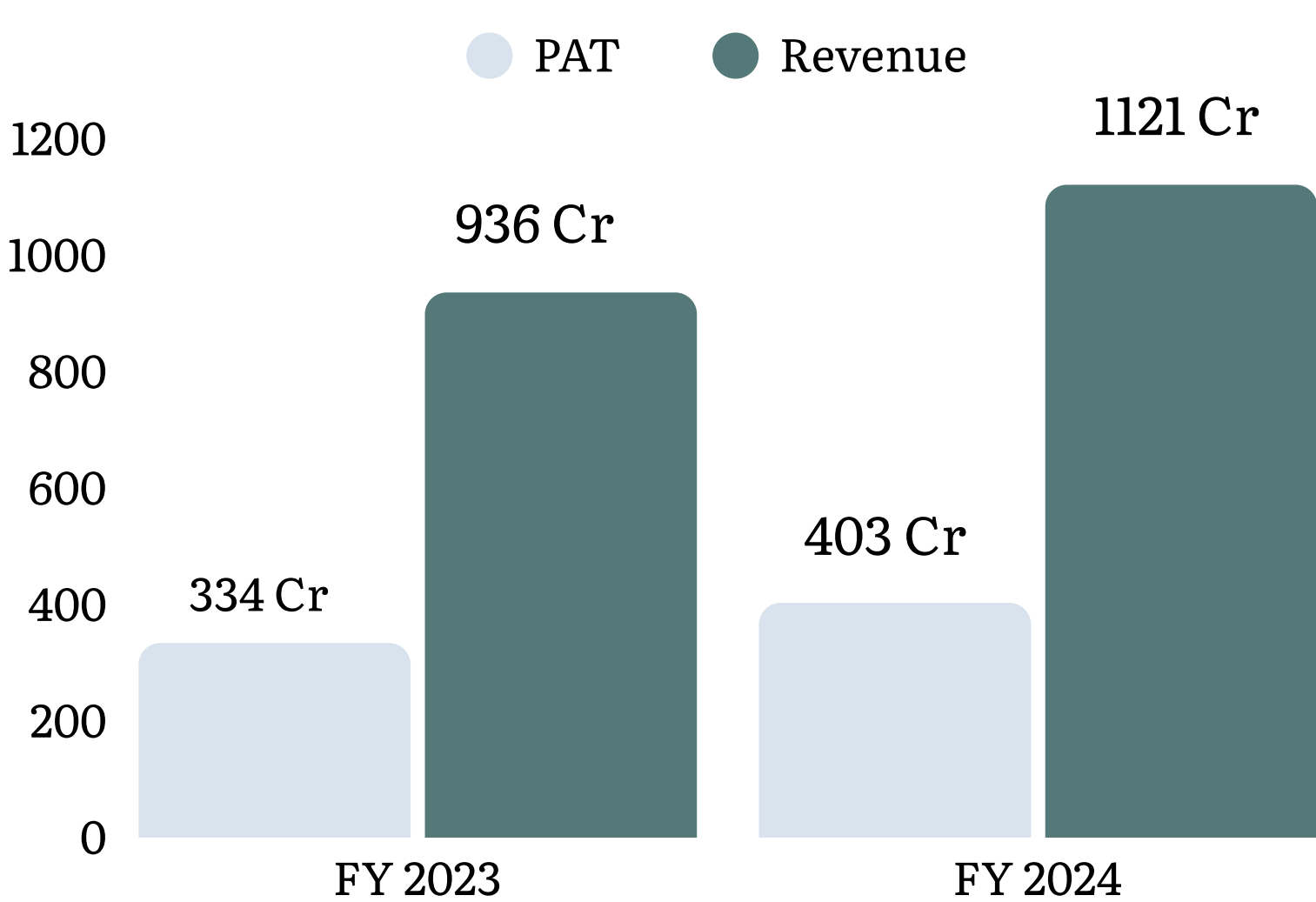
Portfolio Management Services (PMS)

Customized portfolios tailored to individual financial goals, focusing on capital preservation and growth.

Alternate Investment Funds (AIFs)

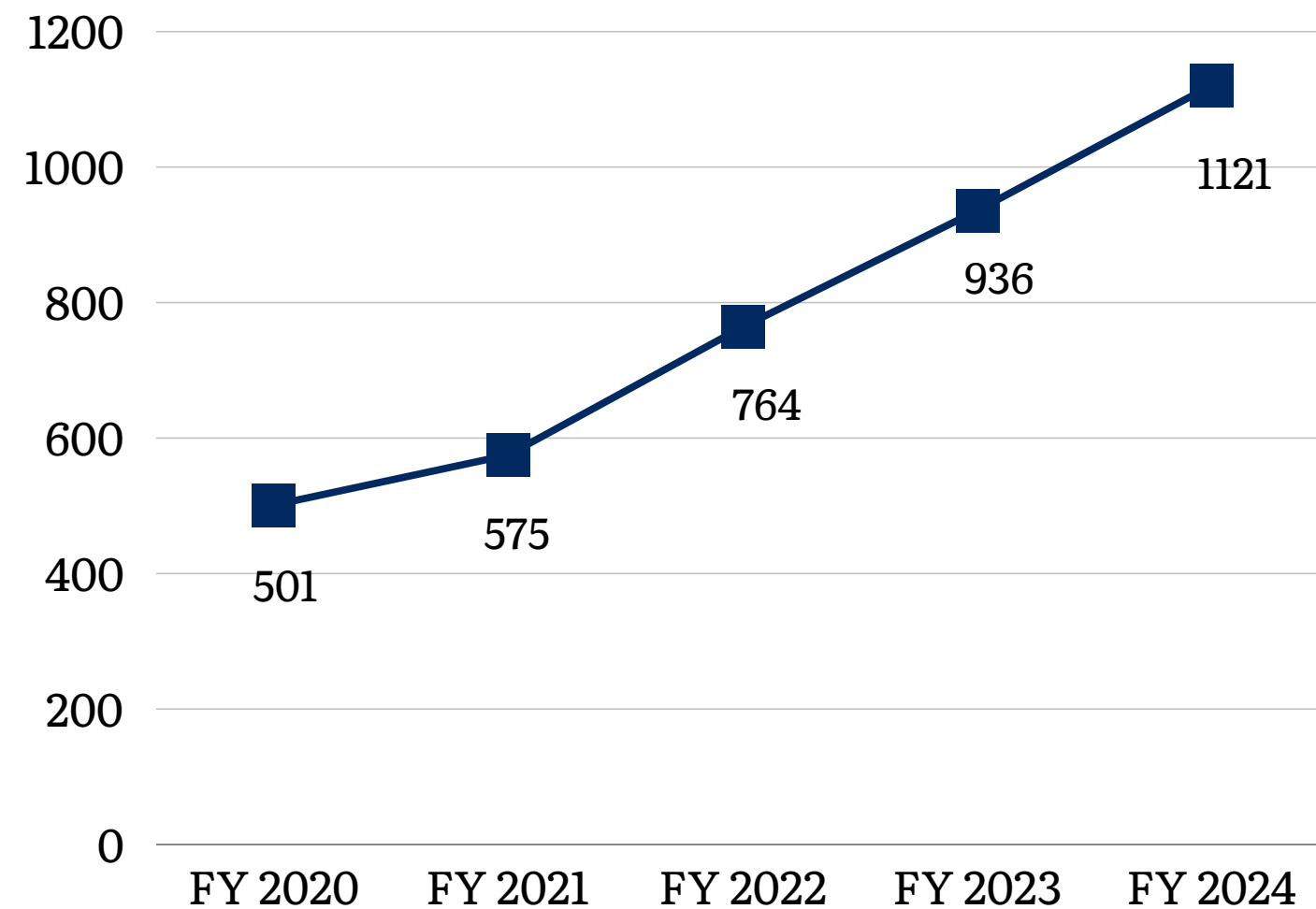
Specialized investment opportunities beyond traditional avenues, designed for sophisticated investors seeking diversified and high-potential returns.

FINANCIAL PERFORMANCE

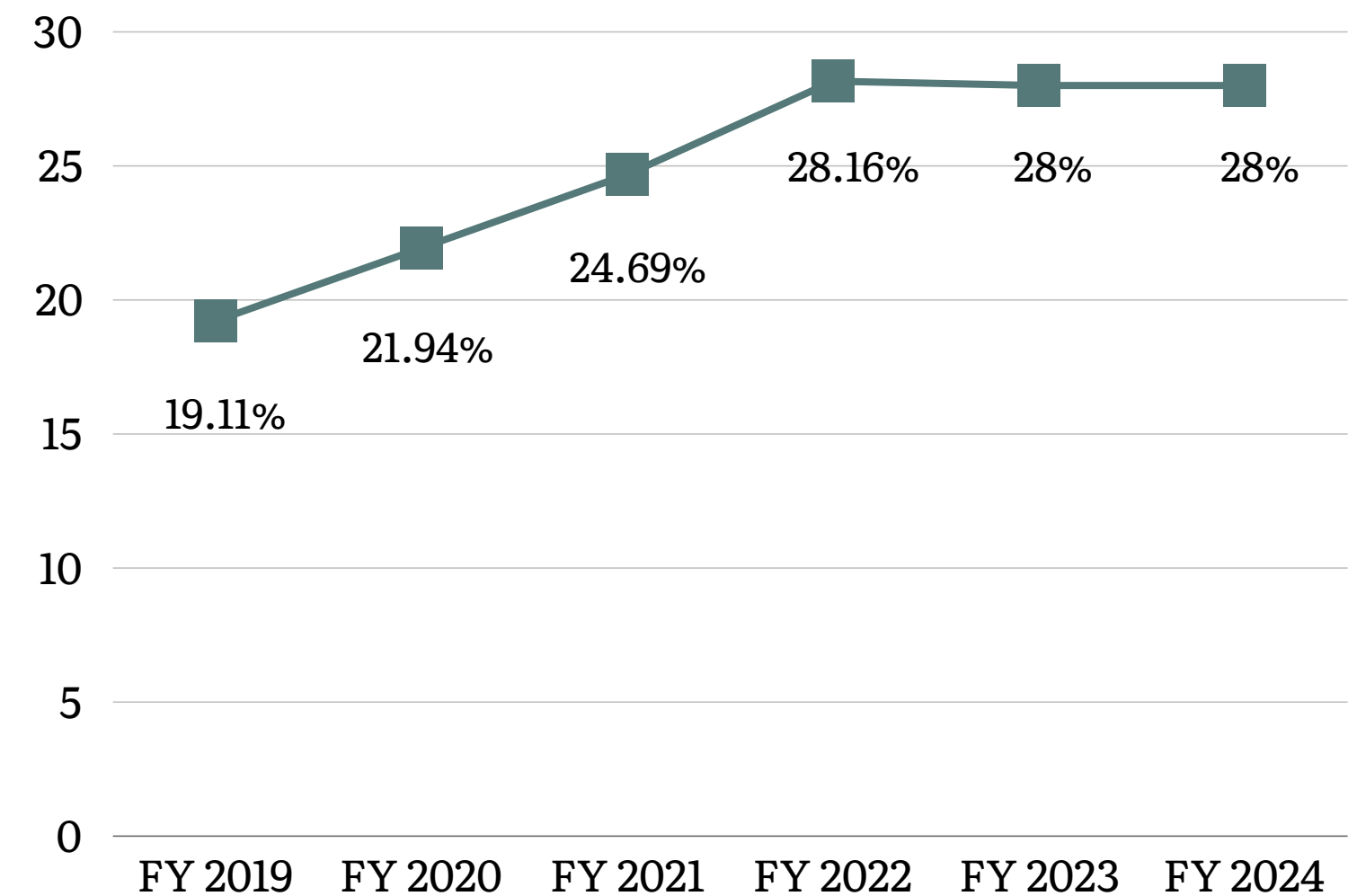


Particulars	FY 2024	FY 2023
Revenue	1121 Cr	936 Cr
PAT	403 Cr	334 Cr
PAT Margin	36%	35%
AUM	83000	70084

Revenue Growth



ROE %



Recent News

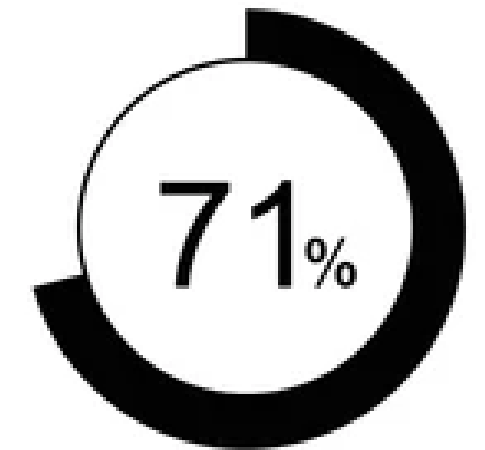
Ask Investment Managers is planning to apply for a mutual fund license with SEBI

FUNDING DETAILS

Blackstone

Majority Stake Acquired

Blackstone has acquired a 71% stake in ASK Investment Managers, a leading asset and wealth management company in India.



Valuation of ASK

₹7,500 crore

The valuation of ASK Investment Managers stands at 7500 Crores, which was **33** times of PAT and **10** times of Revenue.



PEER COMPARISION

Particulars	ASK IM Ltd	Nuvama Wealth	Anand Rathi
YoY Income Growth	20%	42%	35%
YoY PAT Growth	20%	105%	34%
YoY AUM Growth	18%	16%	52%
CMP (Oct 2024)	1500	7130	4280
MCAP	12923 Cr	25175 Cr	17903 Cr
P/E Multiple	34x	41x	79x
P/S	11.5	8	24

GROUP COMPANIES OVERVIEW

Group Companies	Description
ASK Property Fund	Manages and advices real estate dedicated funds with the focus on strategic investments in India
ASK Capital	Offers specialised solutions in public equity, real estate, and hedge funds with rigorous research and disciplined risk management
ASK Private Wealth	Provides comprehensive finnnancial planning to manage and grow client wealth, ensuring long term financial security and legacy planning
ASK Hedge Solutions	Focuses on “Risk Adjusted Returns” strategies for sophisticated investors, aiming for superior returns in volatile markets
ASK Finance (NBFC Arm)	Provides flexible debt financing solutions, specializing in credit and warehousing transactions. Providing Loan against Securities, Construction Finance, Private Credit



THANK YOU



www.altiusinvestech.com



info@altiusinvestech.com



[+91-9038517269](tel:+919038517269)