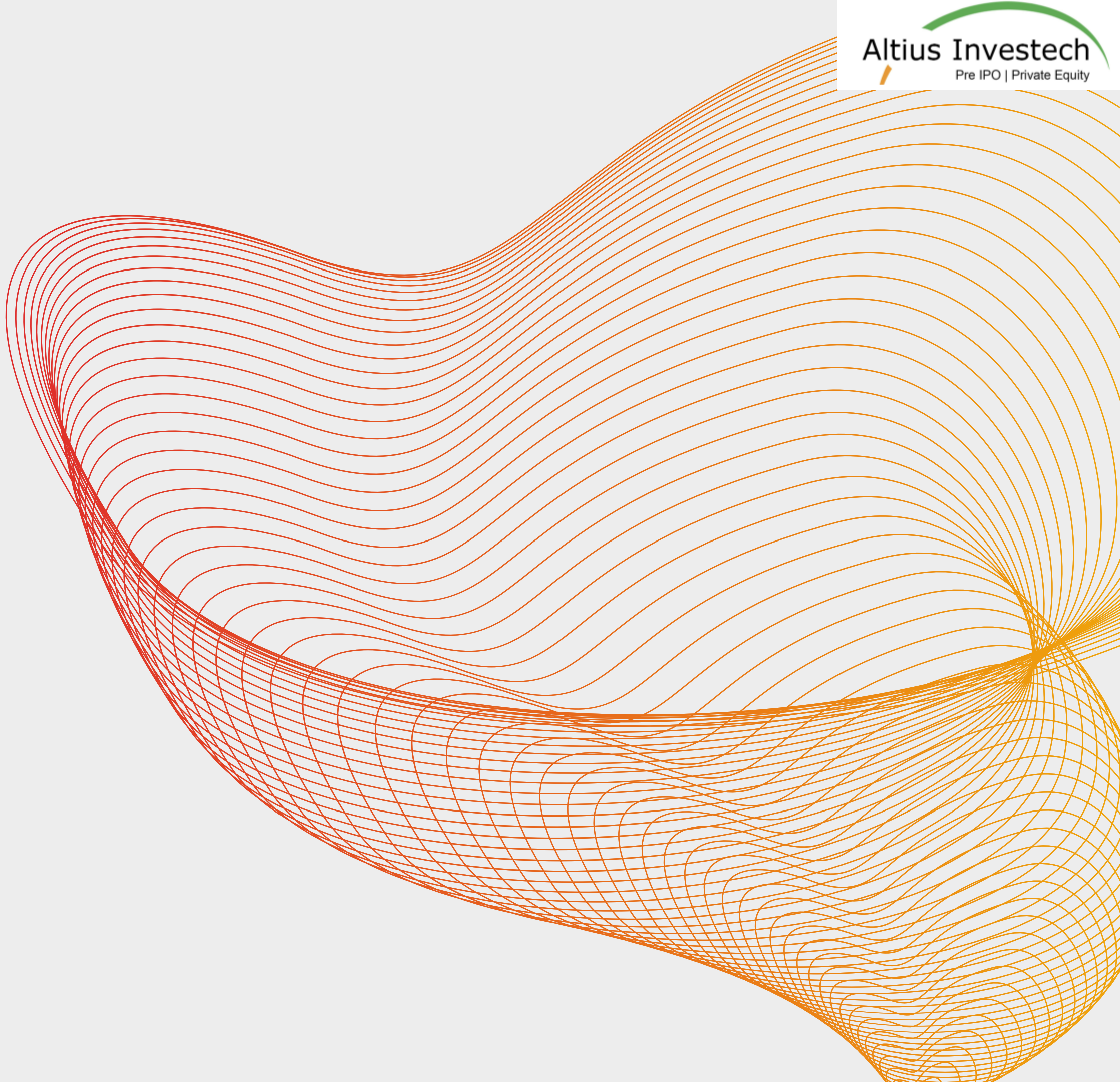




ELOFIC INDUSTRIES LTD.



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Company Overview

Elofic Industries Limited manufactures and delivers high-quality filtration and lubrication products to a diverse clientele worldwide.

It is a globally recognized leader, boasting remarkable growth and over 70 years of industry experience.

The company offers a comprehensive range of solutions including oil filters, air filters, fuel filters, hydraulic filters, coolants, lubricants, and grease.

Committed to customer satisfaction, Elofic prioritizes safety and environmental responsibility, aligning with international standards for quality management and sustainability.

It is an ISO 9001:2015, IATF 16949: 2016, ISO 14001:2015 and OHSAS 18001: 2007 certified company.



Company Highlights



- The company was incorporated on 2nd June 1973, in Faridabad, Haryana (India).
- Elofic grew producing from 3000 units to 8 million units per month. Elofic aims to achieve a sales turnover of **Rs. 7,000 million by 2025 - 26**.
- Elofic is the largest exporter of filters in India and one of India's largest OEM suppliers.
- The company has three (3) contemporary filter manufacturing units in **Faridabad** near New Delhi, **Nalagarh** in Himachal Pradesh and **Hosur** near Bangalore.
- Elofic has a full in-house R&D facility for designs, testing, and quality checks, located in Faridabad. It is recognized by the Department of Scientific & Industrial Research (DSIR), Government of India and is meticulously involved in designing futuristic solutions for its customers.
- Elofic has a global clientele consisting of Fortune 1000 blue-chip corporations. Some of the prominent clients are TATA Motors, Volvo Eicher, Maruti Suzuki, Mahindra, Renault, Nissan, Kawasaki Motors, and many others.



Air Filters



Hydraulic Filters



Fuel Filters

Product Portfolio

OIL Filters



Lubricants & Grease



Coolants



Key Milestones

Launched Air Purifier range - GAVI and KINNAUR. | Earned the distinction of being OEM supplier to Royal Enfield. | Opened regional warehouse at Nagpur, Maharashtra.

Best Research and Development Organisation award from transformance forums. | First International Award by Kawasaki Engines, USA. | Manufacturing Excellence Award from ACMA.



2015

2017

2018

2019



2021

Earned the distinction of being the only filter Company in India with in-house child part manufacturing. | Opened regional warehouse at Hosur, Tamil Nadu.

Recipient of the Maruti Suzuki Certificate of Appreciation. | Opened regional warehouse at Zirakpur, HP.

Launched Clean Air Tower. | Excellence in New Product Design and Development from ACMA.



Global and Indian Automotive Filters market - Market trends and Projections

- **Global automotive filters** market revenue: **\$11.1 billion in 2022.**
- Expected global market value of automotive filters by 2027: **\$13.1 billion (CAGR: 3.3%).**
- The electric and hybrid filters market projected growth: **\$0.5 billion to \$1.7 billion by 2027 (CAGR: 25%).**
- **Indian automotive filter market** expected CAGR: **Over 10% (2017-2023)**
- The Asia Pacific region holds the **largest market share** in the automotive filter market.
- The Indian auto-components industry - driving the automotive filters market, has experienced healthy growth over the last few years registering a growth of around 17% in FY21-22.



Financials

Values in crores

Particulars	31st March, 2022	31st March, 2021	% increase
Revenue	330.01	262.46	25.74%
PAT	39.52	24.92	58.59%
EPS	157.57	99.37	
EBITDA	64.04	47.45	34.96%

4-Year Revenue CAGR: 11.86%

4-Year PAT CAGR: 16.55%



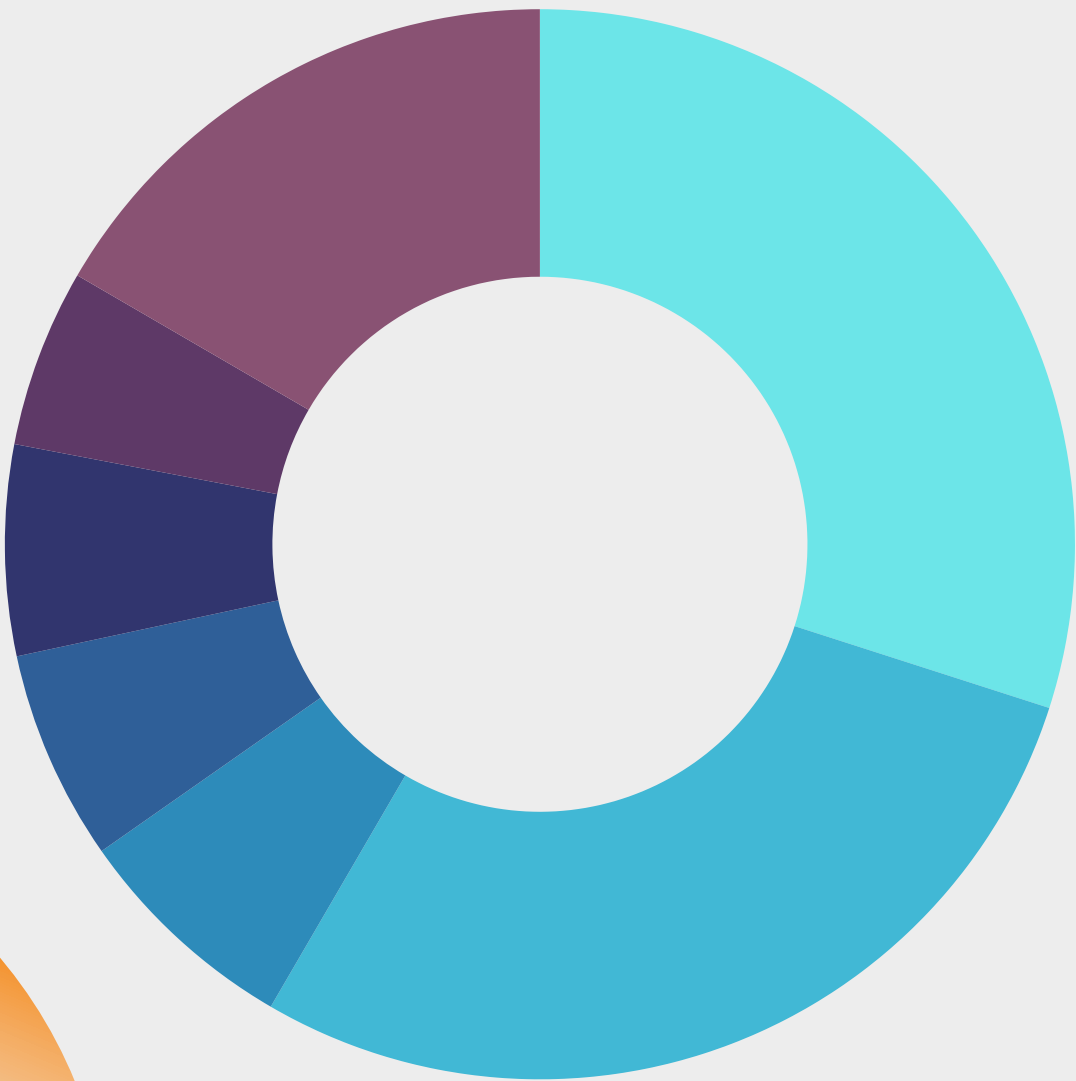
Valuations

Particulars	31st March, 2022	March 09th, 2024
Share Price	1740	2025
Outstanding shares	2508370	2508370
MCAP	436.45 Crs.	507.94 Crs.
P/E Ratio	11.04	12.85
P/S Ratio	1.32	1.54
P/B Ratio	2.54	2.96
Book value per share	683.95	683.95

Shareholding pattern as of 31st March 2022

Shareholdings

- Mohan Bir Sahni
- Satinder Sohni
- Saheb Sohni
- Karam Sohni
- Mohinder Singh Sohni and Sons HUF
- Other



Shareholding Above 5%	Holding%
Kanwal Deep Sahni	29.95
Mohan Bir Sahni	28.44
Satinder Sohni	6.89
Saheb Sohni	6.36
Karam Sohni	6.36
Mohinder Singh Sohni and Sons HUF	5.38
Other	16.62

Peer comparison



Particulars	Revenue	PAT	EPS	MCAP	P/E
ELOFIC	330.01	39.52	157.57	507.94 Crs.	12.85
UCAL Fuel Systems Ltd.	584.29	8.59	3.38	339.20Cr	45.05

In comparing the financial performance of Elofic Industries Limited and UCAL Fuel Systems Ltd., distinct patterns emerge. While UCAL exhibits a much higher **revenue** of ₹584.29 Crores, Elofic demonstrates **superior profitability**. Profit margins - ELOFIC: 12% | UCAL: 1.4%

Elofic's lower P/E ratio of 12.85 suggests a more attractive valuation. These metrics collectively paint a picture of Elofic as a financially robust and potentially rewarding investment opportunity.

Contact Us



Email

info@altiusinvestech.com



Website

<https://altiusinvestech.com/index>



Call us

+91-9038517269 , +91-9830271248

